Matsumoto Appraisals

FROM:

Matsumoto Appraisals Matsumoto Appraisals 1919 Robinhood Rd Vista, CA 92084-7451

Telephone Number: (760) 612-7812 Fax Number: (760) 598-8446

Julie Tudela Tudela Teal Estate 1139 Alberta Place San Diego, CA 92103

Telephone Number: 6199879490 Fax Number: Alternate Number: F-Mail:

Please Make check out to: H. Matsumoto

INVOICE

REFERENCE

Internal Order #: 0003260

Lender Case #: Client File #:

Main File # on form: 210518SM2

Other File # on form: Federal Tax ID: Employer ID:

DESCRIPTION

Lender: Tudela Teal Estate Client: Tudela Teal Estate

Purchaser/Borrower: Julie Tudela & Renate Gifford

Property Address: 1325 Clove St City: San Diego

> County: San Diego State: CA Zip: 92106

Legal Description: Swly 60 Ft Of Lots 11 & 12 Blk 38 Tr 305

FEES 1004 URAR/Single Family 400.00 Discount -200.00

> **SUBTOTAL** 200.00

AMOUNT

PAYMENTS AMOUNT Check #: Description: Date: Check #: Date: Description: Check #: Description: Date: Thank you for your business!!! All invoices with outstanding balances are due within 30 days of reciept. **SUBTOTAL TOTAL DUE** 200.00



APPRAISAL OF REAL PROPERTY

LOCATED AT:

1325 Clove St San Diego, CA 92106 Swly 60 Ft Of Lots 11 & 12 Blk 38 Tr 305

FOR:

Tudela Teal Estate 1139 Alberta Place San Diego, CA 92103

> AS OF: 04/08/2021

> > BY:

Hisashi N. Matsumoto

Borrower/Client	Julie Tudela & Renate Gifford		File No. 210518SM2	
Property Address	1325 Clove St			
City	San Diego	County San Diego	State CA Zip Code 92	106
Lender	Tudela Teal Estate			

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SUMMARY OF SALIENT FEATURES

	Subject Address	1325 Clove St
	Legal Description	Swly 60 Ft Of Lots 11 & 12 Blk 38 Tr 305
NOI	City	San Diego
SUBJECTINFORMATION	County	San Diego
ECTIN	State	CA
SUBJ	Zip Code	92106
	Census Tract	0070.02
	Map Reference	41740
ICE	Sale Price	
SALES PRICE	Date of Sale	
SA	Date of Sale	
INT	Borrower/Client	Julie Tudela & Renate Gifford
CLIENT	Lender	Tudela Teal Estate
	0. (0. 5.)	
	Size (Square Feet)	3,097
MENTS	Price per Square Foot	
OF IMPROVEMENTS	Location	N;Res;
OF IMP	Age	67
DESCRIPTION	Condition	C3
DESCF	Total Rooms	9
	Bedrooms	5
	Baths	4.0
SER	Appraiser	Hisashi N. Matsumoto
APPRAISER	Date of Appraised Value	04/08/2021
VALUE	Final Estimate of Value	\$ 2,550,000

Uniform Residentia	l Appraisal Report	ile# 210518SM2
The purpose of this summary appraisal report is to provide the lender/client with an acc	<u> </u>	
		itate CA Zip Code 92106
Property Address 1325 Clove St Borrower Julie Tudela & Renate Gifford Owner of Public Record		County San Diego
Legal Description Swly 60 Ft Of Lots 11 & 12 Blk 38 Tr 305	Gillord	Sair Diego
Assessor's Parcel # 531-292-02-00	Tax Year 2020 R	2.E. Taxes \$ 5,661
Neighborhood Name Point Loma		ensus Tract 0070.02
Occupant 🔀 Owner 🗌 Tenant 📗 Vacant Special Assessments \$	O PUD HOA\$	
Property Rights Appraised X Fee Simple Leasehold Other (describe)		
Assignment Type Purchase Transaction Refinance Transaction Volter (de	escribe) Retrospective appraisal effective da	ate of 04/08/2021
Lender/Client Tudela Teal Estate Address 1139 Al	lberta Place, San Diego, CA 92103	
Is the subject property currently offered for sale or has it been offered for sale in the twelve months	s prior to the effective date of this appraisal?	Yes 🔀 No
Report data source(s) used, offering price(s), and date(s). Ndc data, Realist, and the	ne MLS. The subject has not been offered	d or listed for sale on the MLS in
the past 12 months.		
I did id did not analyze the contract for sale for the subject purchase transaction. Explain	the results of the analysis of the contract for sale or w	hy the analysis was not
performed.		
Control Direct		1- C(-)
Contract Price \$ Date of Contract Is the property seller the Is there any financial assistance (loan charges, sale concessions, gift or downpayment assistance,		ta Source(s) r? Yes No
If Yes, report the total dollar amount and describe the items to be paid.	, etc.) to be paid by any party on benail of the borrowe	r? Yes No
ii Tes, report the total dollar amount and describe the items to be paid.		
Note: Race and the racial composition of the neighborhood are not appraisal factors.		
	Housing Trends One-Un	it Housing Present Land Use %
Location Urban Suburban Rural Property Values Increasing	Stable Declining PRICE	AGE One-Unit 50 %
Built-Up Over 75% 25-75% Under 25% Demand/Supply Shortage	✓ In Balance Over Supply \$ (000)	(yrs) 2-4 Unit 10 %
Growth Rapid Stable Slow Marketing Time Under 3 mth		ow 1 Multi-Family 10 %
Neighborhood Boundaries The subject neighborhood is bounded by Catalina Blv		ligh 109 Commercial 5 %
Blvd/Nimitz Blvd to the East, Rosecrans St to the South, and Nimitz MarFac to the		-
Neighborhood Description The subject neighborhood is predominately average.	, , , , , , , , , , , , , , , , , , , ,	•
years. There are some views of bay, city, ocean, surrounding hills and valle		
marketability. Employment centers, schools, and shopping centers are wit	-	
	this neighborhood tend to reflect an incre	
demand are in balance. Conventional financing is prevalent in the current	•	
neighborhood have a 1-3 month marketing time. See attached market co		
Dimensions See Plat Map Area 7501 sf	Shape Approx Rectangular	View B;BayHllsCity;
	Single Family Residence	
Zoning Compliance 🗶 Legal 🗌 Legal Nonconforming (Grandfathered Use) 🔲 No Zoning	g 🔲 Illegal (describe)	
Is the highest and best use of subject property as improved (or as proposed per plans and specific	ations) the present use?	No If No, describe
Utilities Public Other (describe) Public Other (des		•
Electricity Water X	Street Asphalt	X 🗆
Gas Sanitary Sewer S	Alley None	FFMA Man Data 40 (00 (00 40
	FEMA Map # 06073C1876H	FEMA Map Date 12/20/2019
Are the utilities and off-site improvements typical for the market area? Yes Nare there any adverse site conditions or external factors (easements, encroachments, environments).		es 🔀 No If Yes, describe
None apparent or disclosed to appraiser at time of inspection. No legal, er		
easements exist.	invitorimental of title documents provided	to appraiser. Typical utility
easements exist.		
General Description Foundation	Exterior Description materials/condition	Interior materials/condition
	Foundation Walls Concrete/Gd	Floors WdCptTile/Good
	Exterior Walls Stucco/Gd	Walls Drywall/Avg-Gd
	Roof Surface Comp/Gd	Trim/Finish Wood/AvgGood
	Gutters & Downspouts Eaves Adequate/Gd	Bath Floor Tile/Good
	Window Type Vinyl Slider/Gd	Bath Wainscot Fib/Good
	Storm Sash/Insulated None/Yes/Avg	Car Storage None
* ' , = -	Screens Yes/Gd	☑ Driveway # of Cars 3
Attic None Heating X FWA HWBB Radiant	Amenities Woodstove(s) # 0	Driveway Surface Concrete
	★ Fireplace(s) # 1 ★ Fence CIBwWd	★ Garage # of Cars 2
	Patio/Deck Cvd Porch Cvd	Carport # of Cars 0
Finished Heated Individual Other	Pool None None Other Blcny	Att. Det. Built-in
Appliances 🔀 Refrigerator 🔀 Range/Oven 🔀 Dishwasher 🔀 Disposal 🔀 Microw	vave Washer/Dryer Other (describe)	
Finished area above grade contains: 9 Rooms 5 Bedrooms	4.0 Bath(s) 3,097 Square Fe	eet of Gross Living Area Above Grade
Additional features (special energy efficient items, etc.). The subject has dual pane	ed energy efficient windows, which are typ	pical in the area.
Describe the condition of the property (including needed repairs, deterioration, renovations, remode	- ,	ed-eleven to fifteen years
ago;Bathrooms-updated-eleven to fifteen years ago;The subject is of good		-
needed. Minimal physical depreciation is due to age. There is no apparer	•	
Condition #5. The subject does not need additional maintenance, within the	ne permitted areas and the 1st floor area	s that seem to have been done
in a workman like manner and would be acceptable as livable space. See		
Are there any physical deficiencies or adverse conditions that affect the livability, soundness, or structure and physical deficiencies or adverse conditions that affect the livability, soundness, or structure and physical deficiencies or adverse conditions that affect the livability, soundness, or structure and physical deficiencies or adverse conditions that affect the livability and the structure and t		Yes X No If Yes, describe
None Apparent or disclosed to Appraiser. I have not been provided with any doc		
apparent adverse conditions. Borrower may not rely on this report for structural		to obtain a home inspection by
a professional home inspector to determine if problems exist. See Limiting Cond		
Does the property generally conform to the neighborhood (functional utility, style, condition, use, co	onstruction, etc.)? X Yes No	If No, describe

						L	iviain	File No. 210518S	M2 Page # 4 of 34
	Į	Jniform Re	esidential A	ppraisa	al Re	eport	Eilo #	210E19CM	2
There are O comparable			the subject neighborho			•	FIIE #	210518SM to \$ 0	
			the past twelve mont				200		,200,000
FEATURE	SUBJECT		BLE SALE # 1			_E SALE # 2	000	COMPARABI	
Address 1325 Clove St	3005201	3020 Qualtrough		1220 Con			271	Armada Ter	LE SALE II S
San Diego, CA 9	2106	San Diego, CA		San Diego			-	Diego, CA 9	2106
Proximity to Subject	100	0.89 miles S	02100	0.37 miles				miles S	2100
Sale Price	\$	0.0000	\$ 3,100,000			\$ 2,200,000			\$ 2,680,000
Sale Price/Gross Liv. Area	\$ sq.ft.	\$ 1111.11 sq.ft			7 sq.ft.	,,		910.33 sq.ft.	,,,,,,,,
Data Source(s)		CRMLS#21000	5767;DOM 4	CRMLS#2	210005	199;DOM 5	CRM	ILS#210004	408;DOM 5
Verification Source(s)		Doc#261823/20	21-04-05	Doc#2495	42/202	21-04-01	Doc#	234476/202	21-03-25
VALUE ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+(-) \$ Adjustment	DESCRIP	TION	+(-) \$ Adjustment	DE	SCRIPTION	+(-) \$ Adjustment
Sales or Financing		ArmLth		ArmLth			Arml	₋th	
Concessions		Cash;0		Conv;1445		0	Conv	<i>'</i>	
Date of Sale/Time		s04/21;c03/21		s04/21;c0	3/21			21;c02/21	
Location	N;Res;	N;Res;		N;Res;			N;Re	•	
Leasehold/Fee Simple Site	Fee Simple	Fee Simple	75.000	Fee Simpl	le	25.222		Simple	
View	7501 sf	15706 sf	-75,000	10898 sf	0:4	-25,000			+20,000
Design (Style)	B;BayHllsCity;	B;BayHllsCity; DT2;Cntmpry	0	B;BayHlls0 DT1;Ranc		0		yHllsCity; Cntmpry	
Quality of Construction	DT3;Cntmpry Q3	Q3	0	Q3	311	U	Q3	Chumpry	
Actual Age	67	66	0	31		0	85		0
Condition	C3	C3	0	C3		0	C3		
Above Grade	Total Bdrms. Baths	Total Bdrms. Baths	+4,000		Baths	+8,000		Bdrms. Baths	
Room Count	9 5 4.0	10 5 3.1	0		3.0	0		4 3.1	0
Gross Living Area	3,097 sq.ft.	2,790 sq.ft			3 sq.ft.	-16,520		2,944 sq.ft.	+10,710
Basement & Finished	0sf	0sf	, , , , , , ,	0sf	- '		0sf	_,-, ,	
Rooms Below Grade									
Functional Utility	Average	Average		Average			Aver	age	
Heating/Cooling	FAU/CAC	FAU/None	+5,000	FAU/CAC			FAU	/None	+5,000
Energy Efficient Items	EE Vin Win	EE Vin Win		EE Vin/So	ol	0	EE V	'in Win	
Garage/Carport	2ga3dw	2ga2dw		4dw		+20,000			0
Porch/Patio/Deck		Sim/Sim/Sim	0	Sim/Sim/S	Sim	0		Sim/Sim	0
Pool/Spa	None	None		None			None		
Fireplace(s)	1 Fireplace	1 Fireplace		1 Fireplace	е		1 Fire	eplace	
		_ + 🗶 -	\$ -44 510						A
Not Adjustment (Total)						40.500			
Net Adjustment (Total)			11,010		_	\$ -13,520		+	\$ 35,710
Adjusted Sale Price		Net Adj. 1.4 %	5	Net Adj.	0.6 %	10,020	Net Ad	j. 1.3 %	00,110
Adjusted Sale Price of Comparables	the sale or transfer histo	Net Adj. 1.4 % Gross Adj. 3.4 %	3,055,490	Net Adj. Gross Adj.	0.6 % 3.2 %	10,020	Net Ad	j. 1.3 %	00,110
Adjusted Sale Price of Comparables	the sale or transfer histo	Net Adj. 1.4 % Gross Adj. 3.4 %	5	Net Adj. Gross Adj.	0.6 % 3.2 %	10,020	Net Ad	j. 1.3 %	00,110
Adjusted Sale Price of Comparables	the sale or transfer histo	Net Adj. 1.4 % Gross Adj. 3.4 %	3,055,490	Net Adj. Gross Adj.	0.6 % 3.2 %	10,020	Net Ad	j. 1.3 %	00,110
Adjusted Sale Price of Comparables I did did not research		Net Adj. 1.4 % Gross Adj. 3.4 % ry of the subject propo	3,055,490	Net Adj. Gross Adj. es. If not, expla	0.6 % 3.2 % in	\$ 2,186,480	Net Ad Gross	j. 1.3 %	00,110
Adjusted Sale Price of Comparables I did did not research My research did did		Net Adj. 1.4 % Gross Adj. 3.4 % ry of the subject propers	\$ 3,055,490 erty and comparable sale	Net Adj. Gross Adj. es. If not, expla	0.6 % 3.2 % in	\$ 2,186,480	Net Ad Gross	j. 1.3 %	00,110
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Adjusted Sale Price of Comparables I did did not research My research did did Data Source(s) NDC Data My research did did Data Source(s) NDC Data	not reveal any prior sale , MLS, Realist, an not reveal any prior sale , MLS, Realist, an	Net Adj. 1.4 % Gross Adj. 3.4 % ry of the subject proper s or transfers of the sud subject owners s or transfers of the cod agents	3,055,490 erty and comparable sale ubject property for the th s omparable sales for the y	Net Adj. Gross Adj. es. If not, expla ree years prior year prior to the	0.6 % 3.2 % in	\$ 2,186,480 fective date of this appropriate the comparable	Net Ad Gross raisal.	j. 1.3 % Adj. 1.3 %	00,110
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Adjusted Sale Price of Comparables I did did not research My research did did Data Source(s) NDC Data My research did did Data Source(s) NDC Data Report the results of the research ITEM	not reveal any prior sale , MLS, Realist, an not reveal any prior sale , MLS, Realist, an and analysis of the prior	Net Adj. 1.4 % Gross Adj. 3.4 % ry of the subject proper s or transfers of the sud subject owners s or transfers of the cod agents	3,055,490 erty and comparable sale ubject property for the th s omparable sales for the y	Net Adj. Gross Adj. es. If not, expla eee years prior year prior to the	0.6 % 3.2 % in	\$ 2,186,480 fective date of this appropriate the comparable	Net Ad Gross raisal. sale.	j. 1.3 % Adj. 1.3 %	00,110
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File# 210518SM2

value for a retrospective appraisal report effective 04/08/2021, subject to the stappraisal report form, and definition of market value. No additional intended use	uate the property that is the subject of this appraisal, to ascertain market ated scope of work, purpose of the appraisal reporting requirements of this are identified by the appraiser.
No party may rely on this document without possessing the complete 6 pages of was appropriate for the named client and any intended uses, but may not be appropriate. This report would not be appropriate to use for a mortgage finance or an	propriate for other third-party users, such as the borrowers or property
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This report has been electronically prepared in compliance with USPAP guideli	
place to protect the data produced by the appraiser. This report has been electr	onically prepared in compliance with OSPAP guidelines.
The measurements and dwelling sketch supplied in the appraisal report are for	appraiser purposes of comparable sales analyzed in the sales comparison
analysis. The supplied sketch is not an architectural rendering of the subject dv	
architect. The gross living area stated in this report may or may not agree with t for the subject or for the comparable sales. Those stated square foot area have	ne gross living area published by the tax assessor, the MLS, or the builder
analysis utilized in the sales comparison analysis of this appraisal report.	
The appraiser may have provided a plat and/or parcel map in the appraisal report. The appraiser has not made a survey of the subject property. Site size comes f	
The appraiser does not have any ownership/interest of the subject prop	erty.
For Present Land Use: The "other %" is for vacant land available.	
The appraiser does not have any ownership/interest of the subject prop	ertv.
The appraiser assessing have any switch singlification of the subject prop	orty.
Appraiser certifies that the appraisal was prepared in accordance with the	•
and Enforcement Act of 1989, as amended (12 USC 3331 et seq), and a	ny implementing regulations.
As requested and agreed upon, comparables will not be inspected. Photos of comparables will not be inspected.	omparables will come from the MLS.
COST APPROACH TO VALUE	(not required by Fannie Mae)
Provide adequate information for the lender/client to replicate the below cost figures and calculation	ns.
Support for the opinion of site value (summary of comparable land sales or other methods for esti	mating site value)
ESTIMATED REPRODUCTION OR REPLACEMENT COST NEW	OPINION OF SITE VALUE =\$
ESTIMATED REPRODUCTION OR REPLACEMENT COST NEW Source of cost data	OPINION OF SITE VALUE =\$ DWELLING 3,097 Sq.Ft. @\$ =\$
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File # 210518SM2

This report form is designed to report an appraisal of a one-unit property or a one-unit property with an accessory unit; including a unit in a planned unit development (PUD). This report form is not designed to report an appraisal of a manufactured home or a unit in a condominium or cooperative project.

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended user, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

SCOPE OF WORK: The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the interior and exterior areas of the subject property, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research, verify, and analyze data from reliable public and/or private sources, and (5) report his or her analysis, opinions, and conclusions in this appraisal report.

INTENDED USE: The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

INTENDED USER: The intended user of this appraisal report is the lender/client.

DEFINITION OF MARKET VALUE: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions* granted by anyone associated with the sale.

*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS: The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has provided a sketch in this appraisal report to show the approximate dimensions of the improvements. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.
- 3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing the appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

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APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

- 1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- 2. I performed a complete visual inspection of the interior and exterior areas of the subject property. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- 8. I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land.
- 9. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.
- 11. I have knowledge and experience in appraising this type of property in this market area.
- 12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).
- 19. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.
- 20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.

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File# 210518SM2

- 21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgagee or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media).
- 22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.
- 23. The borrower, another lender at the request of the borrower, the mortgagee or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.
- 24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- 25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

- 1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

APPRAISER Signature	SUPERVISORY APPRAISER (ONLY IF REQUIRED)
Signature /// ///	Signature
Name Hisashi N. Matsumoto	Name
Company Name Matsumoto Appraisals	Company Name
Company Address 1919 Robinhood Rd	Company Address
Vista, CA 92084	
Telephone Number (760) 612-7812	Telephone Number
Email Address hmatsumoto@matsumotoappraisals.com	Email Address
Date of Signature and Report 06/28/2021	Date of Signature
Effective Date of Appraisal 04/08/2021	State Certification #
State Certification # AR 032446	or State License #
or State License #	State
or Other (describe) State #	Expiration Date of Certification or License
State CA	
Expiration Date of Certification or License 11/18/2021	SUBJECT PROPERTY
ADDRESS OF PROPERTY APPRAISED	☐ Did not inspect subject property
1325 Clove St	☐ Did inspect exterior of subject property from street
San Diego, CA 92106	Date of Inspection
APPRAISED VALUE OF SUBJECT PROPERTY \$ 2,550,000	☐ Did inspect interior and exterior of subject property
LENDER/CLIENT	Date of Inspection
Name No AMC	COMPARABLE SALES
Company Name Tudela Teal Estate	
Company Address <u>1139 Alberta Place, San Diego, CA 92103</u>	Did not inspect exterior of comparable sales from street
5 11411	☐ Did inspect exterior of comparable sales from street
Email Address <u>JulieTudela@gmail.com</u>	Date of Inspection

Freddie Mac Form 70 March 2005

		Juliotm Ke	esidentiai A			•	File#	210518SM	
FEATURE	SUBJECT	COMPARAB	LE SALE # 4	COM	PARABI	LE SALE # 5			LE SALE # 6
Address 1325 Clove St		3215 Harbor Vie		3528 Hugo				San Remo \	_
San Diego, CA 9	2106	San Diego, CA 9	92106	San Diego		2106		Diego, CA 9	92106
Proximity to Subject		0.53 miles S		0.21 miles	N	I.		miles SW	
Sale Price	\$	A	\$ 2,400,000		. 0	\$ 2,175,000			\$ 2,624,000
Sale Price/Gross Liv. Area	\$ sq.ft.		•	\$ 825.1		700 DOM 00		910.16 sq.ft.	070 DOM 7
Data Source(s) Verification Source(s)		CRMLS#200031				2728;DOM 90			978;DOM 7
VALUE ADJUSTMENTS	DESCRIPTION	Doc#223422/20 DESCRIPTION	+(-) \$ Adjustment	Doc#8434		+(-) \$ Adjustment		#835449/20: SCRIPTION	+(-) \$ Adjustment
Sales or Financing	DESCRIPTION	ArmLth	r (-) ψ Aujustinent	ArmLth	ION	r (-) ψ Aujustinent	ArmL		r (-) \$ Aujustment
Concessions		Conv;0		Cash;0			Cash		
Date of Sale/Time		s03/21;c09/20		s12/20;c12	2/20	+65.250		20;c11/20	+78,000
Location	N;Res;	N;Res;		N;Res;			N;Re		,
Leasehold/Fee Simple	Fee Simple	Fee Simple		Fee Simple	Э		Fee	Simple	
Site	7501 sf	5549 sf	+20,000	9982 sf		-24,000	1223	33 sf	-45,000
View	B;BayHllsCity;	B;BayHllsCity;		B;BayHllsC				yHllsCity;	
Design (Style)	DT3;Cntmpry	DT3;Contemp		DT1;Conte	mp			Ranch	0
Quality of Construction	Q3	Q2	-50,000			-70,000			
Actual Age	67	35	0	41		0	70		0
Condition Above Grade	C3	C3	4 000	C3	Datha	. 4 000	C4	Ddrma Datha	+50,000
Room Count	Total Bdrms. Baths 9 5 4.0	Total Bdrms. Baths 7 4 3.1	+4,000		Baths 3.1	+4,000		Bdrms. Baths 4 3.1	+4,000
Gross Living Area	9 5 4.0 3,097 sq.ft.	7 4 3.1 3,611 sq.ft.			3.1 sq.ft.	+32,270		2,883 sq.ft.	+14,980
Basement & Finished	0sf	0sf	-35,880	2,636 0sf	عا۱۱۰ ر	+32,270	0sf	۷,000 عا،۱۱.	+14,960
Rooms Below Grade	031	031		001			USI		
Functional Utility	Average	Average		Average			Aver	age	
Heating/Cooling	FAU/CAC	FAU/CAC		FAU/CAC				/None	+5,000
Energy Efficient Items	EE Vin Win	EE Vin Win		EE Vin/Sol	EL	0	None		+5,000
Garage/Carport	2ga3dw	2ga2dw	0	2ga2dw			2ga2		0
Porch/Patio/Deck	Pch/Pat/Lndscp	Sim/Sim/Sim	0	Sim/Sim/S	<u>im</u>	0	Sim/	Sim/Sim	0
Pool/Spa	None	None		None			None	9	
Fireplace(s)	1 Fireplace	1 Fireplace		1 Fireplace)		2 Fire	eplaces	-5,000
AL I A II I I I I I I							52		
Net Adjustment (Total) Adjusted Sale Price		☐ + ☒ - Net Adj. 2.6 %	\$ -61,980	X + [Net Adj.	0.3 %	\$ 7,520	Net Ad] +	\$ 106,980
of Comparables		Gross Adj. 2.6 %		,	9.0 %				
Report the results of the research a	and analysis of the prior								\$ 2,730,980
ITEM		JBJECT J	COMPARABLE SA			OMPARABLE SALE #		1	RABLE SALE # 6
Date of Prior Sale/Transfer								02/27/2020	-
Price of Prior Sale/Transfer								\$2,476,000)
Data Source(s)	CoreLogic		CoreLogic		Corel	_ogic		CoreLogic	
Effective Date of Data Source(s)	02/08/2021		06/28/2021		02/09			06/28/202	
Analysis of prior sale or transfer hi		perty and comparable	sales All a	adjustments	are c	commensurate wit	h con	nparables #	1, #2, and #3.
See Date of Prior Sale/Tra	ansfer above.								
Analysis/Comments Prior S	Service:								
I have performed prior ap	praisal services e	ffective 02/02/20	21 , as an apprais	er or in any	other	capacity, regardir	ng the	property th	at is the subject
of this report within the thr	ee-year period im	mediately preced	ding acceptance o	f this assigr	ment.				
Exposure Time/Market									
The most probable price v									
seller, each acting pruden			_	_					
consummation of a sale a	is of a specified d								
t//nicall// motil/atod: /:// ho			auviocu, ai lu tatti						
	th parties are wel			ment is ma	.uu III	COLLING OF COOLINIT		CHAIS OF HILL	on no or midficial
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Supplemental Addendum

File No. 210518SM2

Borrower/Client	Julie Tudela & Renate Gifford							
Property Address	1325 Clove St							
City	San Diego	County	San Diego	Sta	te CA	Zip Code	92106	
Lender	Tudela Teal Estate							

AIR Statement:

No Employee, director, officer, or agent of the lender, or any other third party acting as a joint venture partner, independent contractor, appraisal management company, or partner on behalf of the lender has influenced or attempted to influence the development, reporting, result of this assignment through coercion, extortion, bribery or in any other manner.

URAR:Site-Highest and Best Use

Conforming improvements contributing to land value in no need of modifications, alerations or redevelopment. Highest and best use is to continue the current use.

• URAR: Neighborhood - Boundaries

The subject value exceeds predominate value due to the subject's superior size, site size, views, condition, upgrades, and amenities.

• URAR: Neighborhood - Description

The subject is within the Rosewood/Fleetridge area of the Point Loma area of the city of San Diego. The neighborhood is approximately 4 miles northwest of downtown San Diego and within one mile from the coast. The median gross living area of homes that have closed in the neighborhood is approximately 2408sf. The subject is much larger than the median, with panoramic views of the bay, city, North Island, and ocean views. It would be inappropriate to use comparables that have been built after 2000. The subject does have a bottom floor that can be used as multi-generational unit, that can be separated. It may be necessary to go beyond acceptable parameters in order to bracket the subject's views, multiple stories, gross living area, bedroom and bathroom count, condition, upgrades, and amenities.

• URAR: Subject - Overall Condition of the Property

The rest of the 1st floor areas that have been upgraded to be used as living space will not be counted due to water intrusion from the exterior and potential for mold that may be present. This area may be used for storage, but is not acceptable as livable space. The 2nd (entry) and 3rd floor seem to be the original permitted areas.

The subject does have a second kitchen on the first floor area, and may be used as a second of new generation unit, which is acceptable per state of California. The stove oven range may be removed and gas capped to only have a wet bar.

• URAR: Sales Comparison Analysis - Summary of Sales Comparison Approach

After a thorough search for adequate comparables within one mile. It was necessary to expand the distance to two miles and also expand the gross living area range, in order to find additional appropriate comparables within the bounded neighborhood. The comparables used are the best available at this time.

All known concessions that are over 3% have been adjusted and acknowledged. The median concession is approximately \$7050. See attached market conditions addenda. Concessions from 1% to 3% are typical in the subject neighborhood.

All appropriate comparables that have closed after 90 days, will be adjusted 3% per month. See attached market conditions addenda.

All comparables were adjusted for site size @ \$10.00 per square foot for net useable site size. Adjustments were supported by abstraction from current market sales. Net useable site size due to sloping topography was used to determine the adjustments. Adjustments will only be performed for comparables that have net site size greater or less than +/-2000 sf of the subject site

All appropriate comparables will be adjusted for superior/inferior quality rating differential @ +/- \$50,000 - \$150,000 per quality ratings.

All appropriate comparables were adjusted for age. I used Marshall and Swift to determine the adjustment, I used \$500.00 per year of effective age differential.

All appropriate comparables will be adjusted for superior/inferior condition rating differential @ +/- \$10,000 - \$50,000 per condition ratings.

Full bath differential have been adjusted at \$8,000 and half bath at \$4,000. Bathroom count will be adjusted to four bathrooms.

It was determined that bedroom count/area are used for other purposes and that bedroom count after three bedrooms have no noticeable effect on value. For the purposes of this report, there will be no bedroom adjustment.

All comparables were adjusted for their improvement differential at \$70.00 per square foot. The gross living area adjustment is the differential that the market acknowledges, and is not a straight gross living area adjustment as many perceive. Matched paired analysis was used to determine the differential. Comparable #5 is a smaller home and comparable #4 is a larger home and were used to determine the gross living area adjustment. It would be inappropriate to consider only a single gross living adjustment for all homes, since the differential is uniquely different in all neighborhoods and homes.

All appropriate comparables were adjusted for superior/inferior air conditioning @ +/- \$5000.

There will be no solar adjustment. Matched paired analysis could not determine an adjustment.

Supplemental Addendum

File No. 210518SM2

Borrower/Client	Julie Tudela & Renate Gifford		
Property Address	1325 Clove St		
City	San Diego	County San Diego	State CA Zip Code 92106
Lender	Tudela Teal Estate		

An adjustment for garage count has been applied to all appropriate comparables. At +/- \$10,000 per each enclosed space.

All appropriate comparables were adjusted for superior/inferior fireplace @ +/- \$5000.

Market Conditions Addendum to the Appraisal Report

File No. 210518SM2 The purpose of this addendum is to provide the lender/client with a clear and accurate understanding of the market trends and conditions prevalent in the subject neighborhood. This is a required addendum for all appraisal reports with an effective date on or after April 1, 2009. Property Address City San Diego State CA ZIP Code 92106 1325 Clove St Julie Tudela & Renate Gifford Borrower Instructions: The appraiser must use the information required on this form as the basis for his/her conclusions, and must provide support for those conclusions, regarding housing trends and overall market conditions as reported in the Neighborhood section of the appraisal report form. The appraiser must fill in all the information to the extent it is available and reliable and must provide analysis as indicated below. If any required data is unavailable or is considered unreliable, the appraiser must provide an explanation. It is recognized that not all data sources will be able to provide data for the shaded areas below; if it is available, however, the appraiser must include the data in the analysis. If data sources provide the required information as an average instead of the median, the appraiser should report the available figure and identify it as an average. Sales and listings must be properties that compete with the subject property, determined by applying the criteria that would be used by a prospective buyer of the subject property. The appraiser must explain any anomalies in the data, such as seasonal markets, new construction, foreclosures, etc Inventory Analysis Prior 7–12 Months Prior 4-6 Months Current - 3 Months Overall Trend Stable
Stable
Stable
Stable Increasing Total # of Comparable Sales (Settled) Declining 8 10 Absorption Rate (Total Sales/Months) Increasing Declining 1.33 3.33 3 Declining Increasing Total # of Comparable Active Listings 2 1 3 Months of Housing Supply (Total Listings/Ab.Rate) 1.5 Declining Increasing 0.3 Median Sale & List Price, DOM, Sale/List % Prior 7-12 Months Prior 4-6 Months Current - 3 Months Overall Trend Declining] Stable Median Comparable Sale Price \$1,747,500 \$2,002,500 \$2,200,000 **X** Increasing Stable
Stable
Stable Median Comparable Sales Days on Market Declining Increasing 6 7.5 5 Declining Median Comparable List Price \$2,096,500 Increasing \$1,675,000 \$3,195,000 Median Comparable Listings Days on Market 19 -49 Declining Increasing ★ Stable
 ★ Stable Median Sale Price as % of List Price 97.74 100 100.44 Increasing Declining Declining X Yes Seller-(developer, builder, etc.)paid financial assistance prevalent? No Increasing Explain in detail the seller concessions trends for the past 12 months (e.g., seller contributions increased from 3% to 5%, increasing use of buydowns, closing costs, condo The CRMLS MLS indicates there were 27 closed sales during the past 12 months and 2 of those sales contained seller concessions which is 7% of the total transactions in this market area. Prior Months 7-12: 8 Sales; 0 with concessions; 0% of sales for this period. 4-6: 10 Sales; 1 with concessions; 10% of sales for this period. 0-3: 9 Sales; 1 with concessions; 11% of sales for this period. The concessions ranged between \$4,100 and \$10,000. The median concession amount is \$7,050. Are foreclosure sales (REO sales) a factor in the market? If yes, explain (including the trends in listings and sales of foreclosed properties). Yes **X** No The data used in the grid above does not indicate there were any REO/Short sales or other distressed properties associated with the reported transactions. However, this is not a mandatory reporting field for agents and there may be some distressed sales that were not reported. It is beyond the scope of this assignment to confirm each sale used in the Market Conditions Report. Cite data sources for above information The CRMLS MLS was the data source used to complete the Market Conditions Addendum. Effective Date: Thursday, April 8, 2021 Summarize the above information as support for your conclusions in the Neighborhood section of the appraisal report form. If you used any additional information, such as an analysis of pending sales and/or expired and withdrawn listings, to formulate your conclusions, provide both an explanation and support for your conclusions. For a true increasing market, there needs to be an increase in value for the past two quarters, a short supply of active listings, and market times under 90 days. Market analysis of closed comparables similar to the subject, in the subject's neighborhood, indicated that there has been two consecutive increasing quarters in the neighborhood. Market times for those closed sales are below 90 days on the average. There does not seem to be a short supply of active listings versus closed and pending listings for the year. These three items would indicate that there is an increasing market There has been a10% increase in values from the previous quarter. There will be an adjustment of 3% per month for all closed comparables over 90 days. Supplies are still in balance. If the subject is a unit in a condominium or cooperative project, complete the following Project Name: Subject Project Data Prior 7-12 Months Prior 4-6 Months Current - 3 Months Overall Trend Total # of Comparable Sales (Settled) Increasing Stable Declining Absorption Rate (Total Sales/Months) Stable Declining Increasing Total # of Active Comparable Listings Declining Stable Increasing Months of Unit Supply (Total Listings/Ab.Rate) Declining Increasing No If ves, indicate the number of REO listings and explain the trends in listings and sales of Are foreclosure sales (REO sales) a factor in the project? Yes foreclosed properties Summarize the above trends and address the impact on the subject unit and project. Signature Signature Appraiser Name Supervisory Appraiser Name Hisashi N. Matsumoto Company Name Company Name Matsumoto Appraisals Company Address Company Address 1919 Robinhood Rd, Vista, CA 92084 State License/Certification # State License/Certification # State AR 032446 State CA

Freddie Mac Form 71 March 2009

hmatsumoto@matsumotoappraisals.com

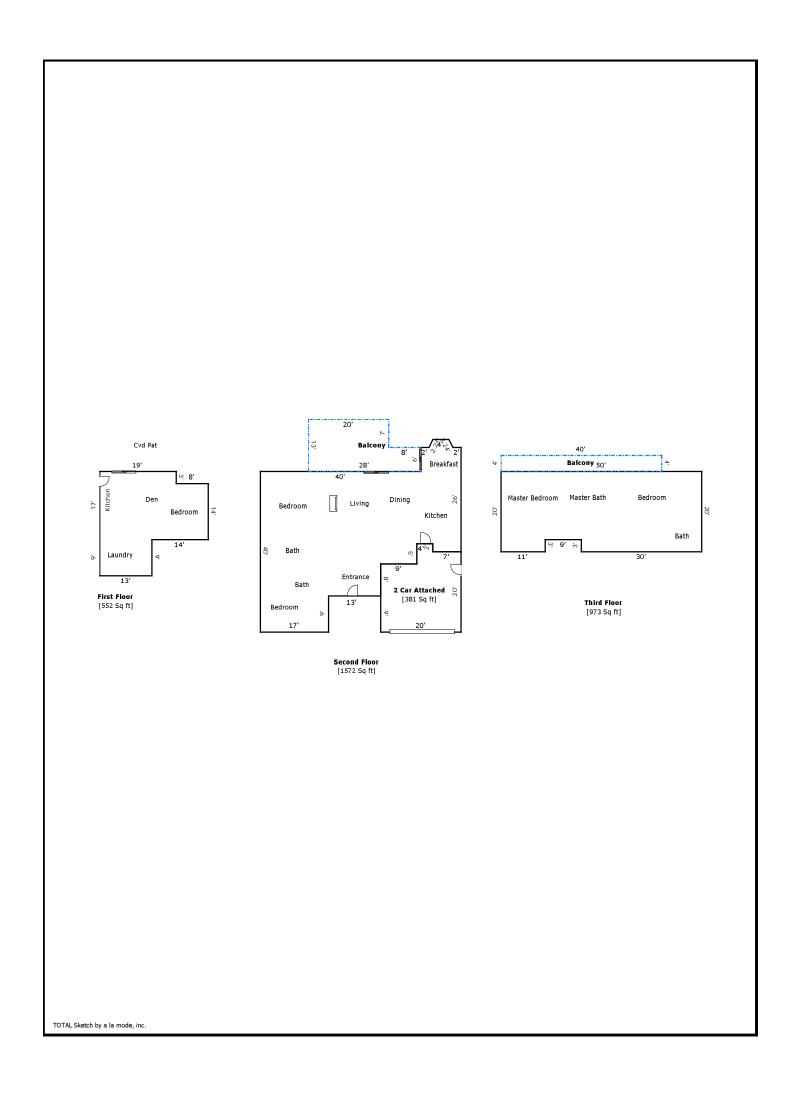
Email Address

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Email Address

Building Sketch (Page - 1)

Borrower/Client	Julie Tudela & Renate Gifford				
Property Address	1325 Clove St				
City	San Diego	County San Diego	State CA	Zip Code 92106	
Lender	Tudela Teal Estate				



Main File No. 210518SM2 Page # 14 of 34

Building Sketch (Page - 2)

Borrower/Client	Julie Tudela & Renate Gifford				
Property Address	1325 Clove St				
City	San Diego	County San Diego	State CA	Zip Code 92106	-
Lender	Tudela Teal Estate				

Living Area		Calculation Details
First Floor	552 Sq ft	$ \begin{array}{rcl} 13 \times 9 & = & 13 \\ 17 \times 19 & = & 32 \end{array} $
		$8 \times 14 = 1$
Second Floor	1572 Sq ft	$0.5 \times 1 \times 2 =$
		$0.5 \times 2 \times 1 = $ $4 \times 2 = $
		$10 \times 6 = 6$
		$17 \times 9 = 15$
		$31 \times 30 = 93$ $20 \times 18 = 36$
		$ \begin{array}{rcl} 20 \times 18 & = 50 \\ 5 \times 9 & = 4 \end{array} $
		$2 \times 7 = 1$
Third Floor	973 Sq ft	$50 \times 17 = 85$
	'	$3 \times 11 = 3$
		$3 \times 30 = 9$
otal Living Area (Rounded):	3097 Sq ft	
I on-living Area Car Attached		20 47
. Car Attached	381 Sq ft	$20 \times 17 = 34$ $5 \times 4 = 2$
		$7 \times 3 = 2$
Balcony	308 Sq ft	6 × 8 = 4
alcon,	500 Sq It	$ \begin{array}{ccc} 6 \times 8 & = 2 \\ 20 \times 13 & = 26 \end{array} $
	400.0	
alcony	160 Sq ft	$40 \times 4 = 16$

Subject Photo Page

Borrower/Client	Julie Tudela & Renate Gifford			
Property Address	1325 Clove St			
City	San Diego	County San Diego	State CA	Zip Code 92106
Lender	Tudela Teal Estate			



Subject Front

1325 Clove St Sales Price

 Gross Living Area
 3,097

 Total Rooms
 9

 Total Bedrooms
 5

 Total Bathrooms
 4.0

 Location
 N;Res;

 View
 B;BayHllsCity;

 Site
 7501 sf

 Ouality
 O3

Quality Q3
Age 67



Subject Rear



Subject Street

Subject Interior Photo Page

Borrower/Client	Julie Tudela & Renate Gifford			
Property Address	1325 Clove St			
City	San Diego	County San Diego	State CA	Zip Code 92106
Lender	Tudela Teal Estate			



Subject Interior

1325 Clove St

Sales Price

 Gross Living Area
 3,097

 Total Rooms
 9

 Total Bedrooms
 5

 Total Bathrooms
 4.0

 Location
 N;Res;

 View
 B;BayHllsCity;

 Site
 7501 sf

Quality Q3 Age 67

Kitchen-Remodeled Wood Floors Granite Counters New Upgraded Cabinets NewUpgraded Appliances



Subject Interior

Living Room Carpet Floors Fireplace



Subject Interior Dining

Wood Floors

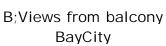
Borrower/Client	Julie Tudela & Renate Gifford			
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Entry Wood Floors

Balcony Composite







Kitchen



Bedroom Wood Laminate Floors



Bath

Borrower/Client	Julie Tudela & Renate Gifford			
Property Address	1325 Clove St			
City	San Diego	County San Diego	State CA	Zip Code 92106
Lender	Tudela Teal Estate			





Bedroom Wood Floors

Bath-Updated



Stairways Wood Floors



Stairways Wood Floors



Master Bedroom Carpet Floor



Master Bath-Updated

Borrower/Client	Julie Tudela & Renate Gifford							
Property Address	1325 Clove St							
City	San Diego	County	San Diego	State	CA	Zip Code	92106	
Landar	Tudala Taal Estata							





Master closet Balcony





B; Views BayCity B; Views BayCity





Bedroom Carpet Floor

Bath-Updated

Borrower/Client	Julie Tudela & Renate Gifford			
Property Address	1325 Clove St			
City	San Diego	County San Diego	State CA	Zip Code 92106
Lender	Tudela Teal Estate			





second kitchenette Den

Front



Side of subject



Side of subject







Borrower/Client	Julie Tudela & Renate Gifford			
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City	San Diego	County San Diego	State CA	Zip Code 92106
Lender	Tudela Teal Estate			





Rear yard

Rear patio off of first floor



Garage Interior

Comparable Photo Page

Borrower/Client	Julie Tudela & Renate Gifford			
Property Address	1325 Clove St			
City	San Diego	County San Diego	State CA	Zip Code 92106
Lender	Tudela Teal Estate			



Comparable 1

3020 Qualtrough St

0.89 miles S Prox. to Subject Sales Price 3,100,000 2,790 Gross Living Area Total Rooms 10 Total Bedrooms 5 **Total Bathrooms** 3.1 Location N;Res; B;BayHllsCity; View 15706 sf Site

Site 1570 Quality Q3 Age 66



Comparable 2

1220 Concord St

Prox. to Subject 0.37 miles W Sales Price 2,200,000 Gross Living Area 3,333 Total Rooms 8 Total Bedrooms 4 **Total Bathrooms** 3.0 Location N;Res; B;BayHllsCity; View Site 10898 sf Q3 Quality Age 31



Comparable 3

871 Armada Ter

Prox. to Subject 0.56 miles S 2,680,000 Sales Price Gross Living Area 2,944 Total Rooms 8 Total Bedrooms Total Bathrooms 3.1 Location N;Res; View B;BayHllsCity; 5428 sf Site Quality Q3 85 Age

Comparable Photo Page

Borrower/Client	Julie Tudela & Renate Gifford			
Property Address	1325 Clove St			
City	San Diego	County San Diego	State CA	Zip Code 92106
Lender	Tudela Teal Estate			



Comparable 4

3215 Harbor View Dr

Prox. to Subject 0.53 miles S Sales Price 2,400,000 Gross Living Area 3,611 Total Rooms Total Bedrooms Total Bathrooms 3.1 Location N;Res; B;BayHllsCity; 5549 sf View

Site Quality Q2 35 Age



Comparable 5

3528 Hugo St

Prox. to Subject 0.21 miles N Sales Price 2,175,000 Gross Living Area 2,636 Total Rooms Total Bedrooms 3 **Total Bathrooms** 3.1 N;Res; Location B;BayHllsCity; View Site 9982 sf Q2 Quality Age 41



Comparable 6

419 San Remo Way

Prox. to Subject 1.19 miles SW Sales Price 2,624,000 Gross Living Area 2,883 Total Rooms 16 Total Bedrooms Total Bathrooms 3.1 Location N;Res; View B;BayHllsCity; 12233 sf Site Quality Q3 70 Age

File No. 210518SM2

UNIFORM APPRAISAL DATASET (UAD) DEFINITIONS ADDENDUM

(Source: Fannie Mae UAD Appendix D: UAD Field-Specific Standardization Requirements)

Condition Ratings and Definitions

C1

The improvements have been recently constructed and have not been previously occupied. The entire structure and all components are new and the dwelling features no physical depreciation.

Note: Newly constructed improvements that feature recycled or previously used materials and/or components can be considered new dwellings provided that the dwelling is placed on a 100 percent new foundation and the recycled materials and the recycled components have been rehabilitated/remanufactured into like-new condition. Improvements that have not been previously occupied are not considered "new" if they have any significant physical depreciation (that is, newly constructed dwellings that have been vacant for an extended period of time without adequate maintenance or upkeep).

C2

The improvements feature no deferred maintenance, little or no physical depreciation, and require no repairs. Virtually all building components are new or have been recently repaired, refinished, or rehabilitated. All outdated components and finishes have been updated and/or replaced with components that meet current standards. Dwellings in this category are either almost new or have been recently completely renovated and are similar in condition to new construction.

Note: The improvements represent a relatively new property that is well maintained with no deferred maintenance and little or no physical depreciation, or an older property that has been recently completely renovated.

C3

The improvements are well maintained and feature limited physical depreciation due to normal wear and tear. Some components, but not every major building component, may be updated or recently rehabilitated. The structure has been well maintained.

Note: The improvement is in its first-cycle of replacing short-lived building components (appliances, floor coverings, HVAC, etc.) and is being well maintained. Its estimated effective age is less than its actual age. It also may reflect a property in which the majority of short-lived building components have been replaced but not to the level of a complete renovation.

C/I

The improvements feature some minor deferred maintenance and physical deterioration due to normal wear and tear. The dwelling has been adequately maintained and requires only minimal repairs to building components/mechanical systems and cosmetic repairs. All major building components have been adequately maintained and are functionally adequate.

Note: The estimated effective age may be close to or equal to its actual age. It reflects a property in which some of the short-lived building components have been replaced, and some short-lived building components are at or near the end of their physical life expectancy; however, they still function adequately. Most minor repairs have been addressed on an ongoing basis resulting in an adequately maintained property.

C.F

The improvements feature obvious deferred maintenance and are in need of some significant repairs. Some building components need repairs, rehabilitation, or updating. The functional utility and overall livability is somewhat diminished due to condition, but the dwelling remains useable and functional as a residence.

Note: Some significant repairs are needed to the improvements due to the lack of adequate maintenance. It reflects a property in which many of its short-lived building components are at the end of or have exceeded their physical life expectancy but remain functional.

C6

The improvements have substantial damage or deferred maintenance with deficiencies or defects that are severe enough to affect the safety, soundness, or structural integrity of the improvements. The improvements are in need of substantial repairs and rehabilitation, including many or most major components.

Note: Substantial repairs are needed to the improvements due to the lack of adequate maintenance or property damage. It reflects a property with conditions severe enough to affect the safety, soundness, or structural integrity of the improvements.

Quality Ratings and Definitions

Q1

Dwellings with this quality rating are usually unique structures that are individually designed by an architect for a specified user. Such residences typically are constructed from detailed architectural plans and specifications and feature an exceptionally high level of workmanship and exceptionally high-grade materials throughout the interior and exterior of the structure. The design features exceptionally high-quality exterior refinements and ornamentation, and exceptionally high-quality interior refinements. The workmanship, materials, and finishes throughout the dwelling are of exceptionally high quality.

02

Dwellings with this quality rating are often custom designed for construction on an individual property owner's site. However, dwellings in this quality grade are also found in high-quality tract developments featuring residence constructed from individual plans or from highly modified or upgraded plans. The design features detailed, high quality exterior ornamentation, high-quality interior refinements, and detail. The workmanship, materials, and finishes throughout the dwelling are generally of high or very high quality.

UNIFORM APPRAISAL DATASET (UAD) DEFINITIONS ADDENDUM

(Source: Fannie Mae UAD Appendix D: UAD Field-Specific Standardization Requirements)

Quality Ratings and Definitions (continued)

0.3

Dwellings with this quality rating are residences of higher quality built from individual or readily available designer plans in above-standard residential tract developments or on an individual property owner's site. The design includes significant exterior ornamentation and interiors that are well finished. The workmanship exceeds acceptable standards and many materials and finishes throughout the dwelling have been upgraded from "stock" standards.

Ω4

Dwellings with this quality rating meet or exceed the requirements of applicable building codes. Standard or modified standard building plans are utilized and the design includes adequate fenestration and some exterior ornamentation and interior refinements. Materials, workmanship, finish, and equipment are of stock or builder grade and may feature some upgrades.

ΩF

Dwellings with this quality rating feature economy of construction and basic functionality as main considerations. Such dwellings feature a plain design using readily available or basic floor plans featuring minimal fenestration and basic finishes with minimal exterior ornamentation and limited interior detail. These dwellings meet minimum building codes and are constructed with inexpensive, stock materials with limited refinements and upgrades.

Q6

Dwellings with this quality rating are of basic quality and lower cost; some may not be suitable for year-round occupancy. Such dwellings are often built with simple plans or without plans, often utilizing the lowest quality building materials. Such dwellings are often built or expanded by persons who are professionally unskilled or possess only minimal construction skills. Electrical, plumbing, and other mechanical systems and equipment may be minimal or non-existent. Older dwellings may feature one or more substandard or non-conforming additions to the original structure

Definitions of Not Updated, Updated, and Remodeled

Not Updated

Little or no updating or modernization. This description includes, but is not limited to, new homes.

Residential properties of fifteen years of age or less often reflect an original condition with no updating, if no major components have been replaced or updated. Those over fifteen years of age are also considered not updated if the appliances, fixtures, and finishes are predominantly dated. An area that is 'Not Updated' may still be well maintained and fully functional, and this rating does not necessarily imply deferred maintenance or physical/functional deterioration.

Updated

The area of the home has been modified to meet current market expectations. These modifications are limited in terms of both scope and cost.

An updated area of the home should have an improved look and feel, or functional utility. Changes that constitute updates include refurbishment and/or replacing components to meet existing market expectations. Updates do not include significant alterations to the existing structure.

Remodeled

Significant finish and/or structural changes have been made that increase utility and appeal through complete replacement and/or expansion.

A remodeled area reflects fundamental changes that include multiple alterations. These alterations may include some or all of the following: replacement of a major component (cabinet(s), bathtub, or bathroom tile), relocation of plumbing/gas fixtures/appliances, significant structural alterations (relocating walls, and/or the addition of) square footage). This would include a complete gutting and rebuild.

Explanation of Bathroom Count

Three-quarter baths are counted as a full bath in all cases. Quarter baths (baths that feature only a toilet) are not included in the bathroom count. The number of full and half baths is reported by separating the two values using a period, where the full bath count is represented to the left of the period and the half bath count is represented to the right of the period.

Example:

3.2 indicates three full baths and two half baths

UNIFORM APPRAISAL DATASET (UAD) DEFINITIONS ADDENDUM (Source: Fannie Mae UAD Appendix D: UAD Field-Specific Standardization Requirements)

Abbreviations Used in Data Standardization Text

Abbreviation	Full Name	Fields Where This Abbreviation May Appear
А	Adverse	Location & View
ac	Acres	Area, Site
AdjPrk	Adjacent to Park	Location
AdjPwr ArmLth	Adjacent to Power Lines Arms Length Sale	Location Sale or Financing Concessions
AT	Attached Structure	Design (Style)
В	Beneficial Beneficial	Location & View
ba	Bathroom(s)	Basement & Finished Rooms Below Grade
br	Bedroom	Basement & Finished Rooms Below Grade
BsyRd	Busy Road	Location
С	Contracted Date	Date of Sale/Time
Cash	Cash	Sale or Financing Concessions
Comm	Commercial Influence	Location Sale of Financian Concessions
Conv	Conventional Carport	Sale or Financing Concessions Garage/Carport
CrtOrd	Court Ordered Sale	Sale or Financing Concessions
CtySky	City View Skyline View	View
CtyStr	City Street View	View
CV	Covered	Garage/Carport
DOM	Days On Market	Data Sources
DT	Detached Structure	Design (Style)
dw	Driveway	Garage/Carport
e	Expiration Date	Date of Sale/Time
Estate	Estate Sale	Sale or Financing Concessions
FHA	Federal Housing Authority	Sale or Financing Concessions
g	Garage Attached Carago	Garage/Carport
ga gbi	Attached Garage Built-in Garage	Garage/Carport Garage/Carport
gd	Detached Garage	Garage/Carport Garage/Carport
GlfCse	Golf Course	Location
Glfvw	Golf Course View	View
GR	Garden	Design (Style)
HR	High Rise	Design (Style)
in	Interior Only Stairs	Basement & Finished Rooms Below Grade
Ind	Industrial	Location & View
Listing	Listing	Sale or Financing Concessions
Lndfl	Landfill	Location
LtdSght	Limited Sight	View
MR Mtn	Mid-rise Mountain View	Design (Style) View
N	Neutral	Location & View
NonArm	Non-Arms Length Sale	Sale or Financing Concessions
0	Other	Basement & Finished Rooms Below Grade
0	Other	Design (Style)
ор	Open	Garage/Carport
Prk	Park View	View
Pstrl	Pastoral View	View
PwrLn	Power Lines	View
PubTrn	Public Transportation	Location
Relo	Relocation Sale	Sale or Financing Concessions
REO	REO Sale	Sale or Financing Concessions
Res RH	Residential USDA - Rural Housing	Location & View Sale or Financing Concessions
rr	Recreational (Rec) Room	Basement & Finished Rooms Below Grade
RT	Row or Townhouse	Design (Style)
S	Settlement Date	Date of Sale/Time
SD	Semi-detached Structure	Design (Style)
Short	Short Sale	Sale or Financing Concessions
sf	Square Feet	Area, Site, Basement
sqm	Square Meters	Area, Site
Unk	Unknown	Date of Sale/Time
VA	Veterans Administration	Sale or Financing Concessions
W	Withdrawn Date	Date of Sale/Time
WO	Walk Out Basement	Basement & Finished Rooms Below Grade
Woods	Woods View	View
Wtr WtrFr	Water View Water Frontage	View Location
Wu	Walk Up Basement	Basement & Finished Rooms Below Grade
AAU	attached accessory unit	All
SFR	Single Family Residence	All
Sandicor	San Diego MLS	All
CRMLS	Riverside MLS	All
VC	Value Corridor	All

File No. 210518SM2

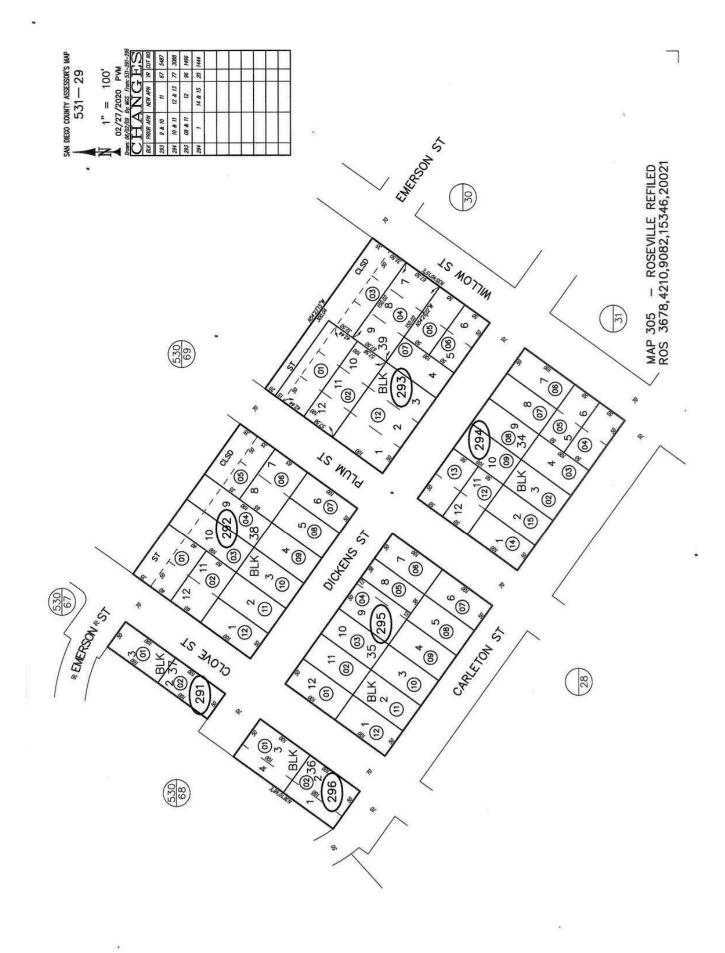
UNIFORM APPRAISAL DATASET (UAD) DEFINITIONS ADDENDUM

Other Appraiser-Defined Abbreviations (continued)

Abbreviation	Full Name	Fields Where This Abbreviation May Appear

Plat Map

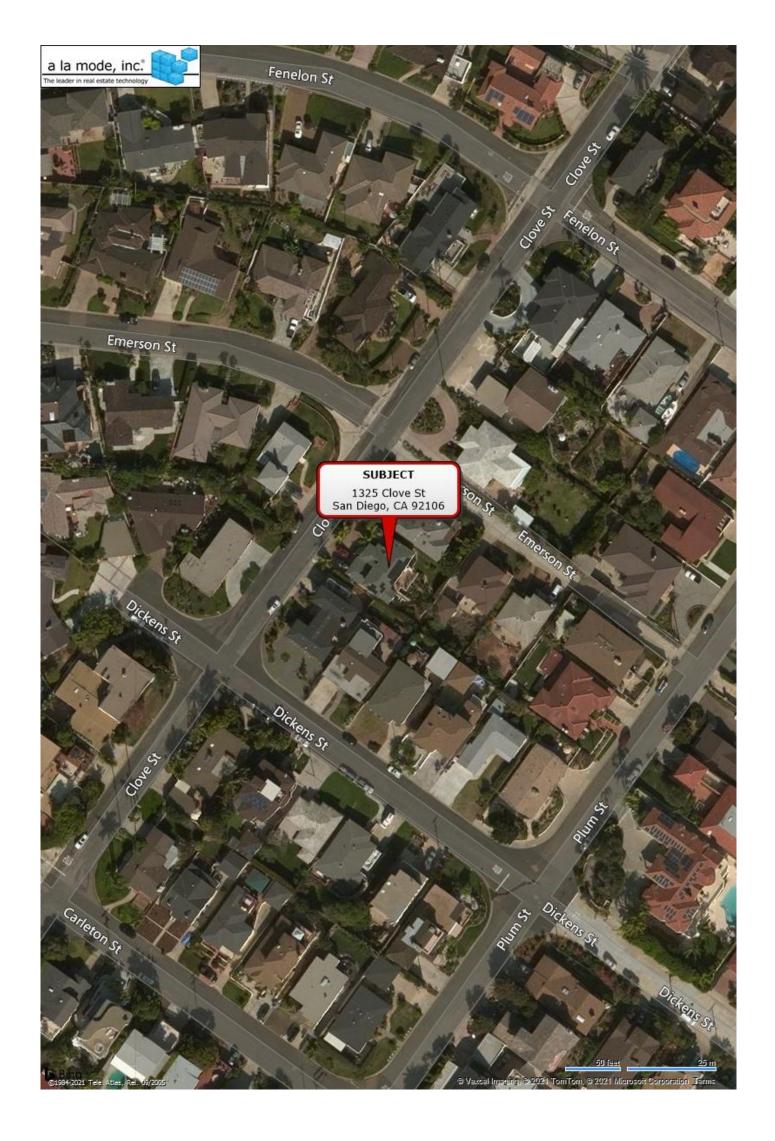
Borrower/Client	Julie Tudela & Renate Gifford				
Property Address	1325 Clove St				
City	San Diego	County San Diego	State CA	Zip Code 92106	
Lender	Tudela Teal Estate				



08

Aerial Map

Borrower/Client	Julie Tudela & Renate Gifford							
Property Address	1325 Clove St							
City	San Diego	County Sar	n Diego	State	CA	Zip Code	92106	
Lender	Tudela Teal Estate							



Monday, February 08, 2021 mersonsi 3 98 90, Dickens St 00 © 2021 TomTom, © 2021 Microsoft Corporation, © OpenStreetMap LOCATION Property Address PROPERTY SUMMARY Property Type Land Use Improvement Type 1325 Clove St San Diego, CA 92106-2539 Single Family Residential Single Family Residential Roseville C015 **Carrier Route** Square Feet 2366 County San Diego County, CA # of Buildings Map Code CURRENT OWNER GENERAL PARCEL INFORMATION Name Mailing Address Gifford Revocable Trust 03-19-01 APN/Tax ID 531-292-02-00 Alt. APN City Tax Area 1325 Clove St San Diego, CA 92106-2539 San Diego Owner Occupied 08001 Owner Right Vesting Revocable Trust 2010 Census Trct/Blk 70.02/3 SCHOOL ZONE INFORMATION Assessor Roll Year School Zone INFO Silver Gate Elementary Elementary: K to 4 Dana Middle School Primary Middle: 5 to 6 Correia Middle School Middle: 7 to 8 0.7 mi 0.4 mi Distance 1.5 mi Distance Point Loma High School High: 9 to 12 1.0 mi Distance SALES HISTORY THROUGH 01/27/2021 Buyer/Owners ent Date Book/Page Or Document# 3/26/2001 Gifford Robert E & Gifford Renate C Intrafamily Transfer & Dissolution Gifford Robert E & Gifford Renate C 2001-0174434 Od-16-92 Nsns & Alves Alice M Nsns & Lir Mello Edd Mella Eddy J & Mello Marie Grant Deed 7/14/1999 \$340,000 Gifford Robert E & Gifford Renate C 1999-0487450 6/1/1998 7/10/1998 \$340,000 Gifford Robert E & Gifford Renate C 1998-0426641 TAX ASSESSMENT Change (%) \$5,621.00 (2.0%) \$6,160.00 (2.0%) \$11,781.00 (2.0%) 2019 \$281,067.00 \$308,032.00 \$589,099.00 Change (%) \$5,511.00 (2.0%) \$6,039.00 (2.0%) \$11,550.00 (2.0%) **2018** \$275,556.00 \$301,993.00 Tax Assessment 2020 Assessment Assessed Land Assessed Improve Total Assessment Exempt Reason % Improved \$286,688.00 \$314,192.00 \$600,880.00 \$577,549.00 52% TAXES City Taxes **County Taxes Total Taxes** \$5,660.60 \$5,572.64 \$5,234.08 \$5,124.10 2020 2019 2018 2017 2016 \$5,051.04 \$4,967.52 \$4,877.76 \$4,897.76 2015 2014 2013 MORTGAGE HISTORY Date Recorded 01/28/2016 Jp Morgan Chase Bank Gifford Robert E Gifford Renate C 2016-0037688 02/12/2009 \$242,800 Gifford Robert E Gifford Renate C Countrywide Bank Federal Savings Bank 2009-0068459 07/10/1998 \$272,000 Gifford Robert E Gifford Renate C San Diego County Credit Union 1998-0426642 FORECLOSURE HISTORY No foreclosures were found for this parcel. PROPERTY CHARACTERISTICS: BUILDING Single Family Residential 1975 Units Stories BRs 5 F Baths Н Roo Total Sq. Ft. 2,366

Building Square Feet (Other)

Building Square Feet (Living Space) - CONSTRUCTION

County Records from CRS

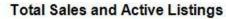
Quality Shape Partitions Common Wall Foundation Floor System Exterior Wall Roof Framing Roof Cover Deck Cabinet Millwork Floor Finish Interior Finish
Air Conditioning
Heat Type
Bathroom Tile
Plumbing Fixtures Structural Framing Fireplace - OTHER Occupancy **Building Data Source** PROPERTY CHARACTERISTICS: EXTRA FEATURES
Feature Size or Description
Garage 2 CAR Year Built Condition PROPERTY CHARACTERISTICS: LOT Land Use Block/Lot Latitude/Longitude Lot Dimensions Lot Square Feet Single Family Residential 38/11,12 32.727003°/-117.234305° 5,809 Acreage PROPERTY CHARACTERISTICS: UTILITIES/AREA Gas Source Electric Source Water Source Sewer Source Zoning Code Owner Type Road Type Topography District Trend School District San Diego Unfd R-1:Single Fam-Res LEGAL DESCRIPTION Subdivision Block/Lot Plat Book/Page Tax Area 38/11,12 000305 Tr 305 Blk 38 Lots 11 & 12 Swly 60 Ft Of 08001 Tract Number Description LISTING ARCHIVE No Listings found for this parcel.

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1004MC Graph Addendum 1

Borrower/Client	Julie Tudela & Renate Gifford				
Property Address	1325 Clove St				
City	San Diego	County San Diego	State CA	Zip Code 92106	
Lender	Tudela Teal Estate				







Total Sales

Total Sales and Active Listings

Comments:

Comments:

Housing Supply



Median Sales DOM

Housing Supply

Comments: Comments:

Location Map

Borrower/Client	Julie Tudela & Renate Gifford			
Property Address	1325 Clove St			
City	San Diego	County San Diego	State CA	Zip Code 92106
Lender	Tudela Teal Estate			

